ET00-007C1P

	DATE	DESCRIPTION
SMO	00/00/1997	ARTICLE ENTITLED "AUCTIONS AND BIDDING ON THE INTERNET: AN ASSESSMENT" BY E. TURBAN
SMD	05/00/1998	ARTICLE ENTITLED "THE MICHIGAN INTERNET AUCTIONBOT: A CONFIGURABLE AUCTION SERVER FOR HUMAN AND SOFTWARE AGENTS" BY P. WURMAN ET AL.
SMD	00/00/1995	ARTICLE ENTITLED "THE DESIGN AND IMPLEMENTATION OF A SECURE AUCTION SERVICE" BY M. FRANKLIN AND M. REITER
SMD	00/00/0000	PRESENTATION RE PRICE DYNAMICS OF VERTICALLY-DIFFERENTIATED INFORMATION AND COMPUTATION MARKETS BY J. SAIRAMESH AND J. KEPHART
6MO	00/00/0000	ARTICLE ENTITLED "AN EFFICIENT ANYTIME ALGORITHM FOR MULTIPLE-COMPONENT BID SELECTION IN AUTOMATED CONTRACTING" BY E. STEINMETZ ET AL.
SUD	00/00/0000	ARTICLE ENTITLED "NEGOTIATION AND THE INTERNET: USERS' EXPECTATIONS AND ACCEPTANCE" BY G. KERSTEN AND S. NORONHA
SMI)	10/00/1995	ISBM REPORT ENTITLED "USING COMPUTERS TO REALIZE JOINT GAINS IN NEGOTIATIONS: TOWARD AN ELECTRONIC BARGAINING TABLE" BY A. RANGSWAMY AND G. SHELL
SMÓ	08/00/1997	ARTICLE ENTITLED "USING COMPUTERS TO REALIZE JOINT GAINS IN NEGOTIATIONS: TOWARD AN ELECTRONIC BARGAINING TABLE" BY A. RANGSWAMY AND G. SHELL
MD	09/03/1998	ARTICLE ENTITLED "INTERNET AUCTIONS" BY M. KUMAR AND S. FELDMAN
SUD	00/00/0000	ARTICLE ENTITLED "AGENT-MEDIATED ELECTRONIC COMMERCE: A SURVEY" BY R. GUTTMAN ET AL.
8M)	03/00/1995	ARTICLE ENTITLED "A SURVEY OF THE USE OF COMPUTER SUPPORT FOR NEGOTIATION" BY DR. ABBAS FOROUGHI
8MD	00/00/0000	ARTICLE ENTITLED "ISSUES IN AUTOMATED NEGOTIATION AND ELECTRONIC COMMERCE: EXTENDING THE CONTRACT NET FRAMEWORK" BY T. SANDHOLM AND V. LESSER
8M) .	04/18/1998	IIASA INTERIM REPORT ENTITLED "WORLD WIDE WEB TECHNOLOGY IN SUPPORT OF NEGOTIATION AND COMMUNICATION" BY J. TEICH ET AL.
MD	03/15/1998	IIASA INTERIM REPORT ENTITLED "MODELLING BUSINESS NEGOTIATIONS FOR ELECTRONIC COMMERCE" BY G. KERSTEN AND S. SZPAKOWICZ
SMo	08/00/1997	IIASA INTERIM REPORT ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS- CULTURAL STUDY OF DECISION MAKING" BY G. KERSTEN AND S. NORONHA
Solvin	08/00/1997	IIASA INTERIM REPORT ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION
0100		WITH A WWW-BASED SYSTEM" BY G. KERSTEN AND S. NORONHA
Smo	05/00/1997	INTERNEG RESEARCH PAPER ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION WITH A WWW-BASED SYSTEM" BY G. KERSTEN AND S. NORONHA
SM)	00/00/1998	ARTICLE ENTITLED "A WEB-BASED NEGOTIATION SUPPORT SYSTEM" BY Y. YUAN ET AL.
SMD	00/00/0000	IBM PAPER ENTITLED "BUSINESS NEGOTIATIONS ON THE INTERNET" BY M. KUMAR AND S. FELDMAN
SMD	10/00/1989	IEEE PAPER ENTITLED "NEGOPLAN: AN EXPERT SYSTEM SHELL FOR NEGOTIATION SUPPORT" BY S. MATWIN ET AL.
2MD	00/00/0000	COMMERCE" BY R. GUTTMAN AND P. MAES
SWI)	00/00/0000	PAPER ENTITLED "SICS MARKETSPACE - AN AGENT-BASED MARKET INFRASTRUCTURE" BY J. ERIKSSON ET AL.
SMD	07/18/1996	POSITION PAPER ENTITLED "INFORMATION AND INTERACTION IN MARKETSPACE AND THEIR IMPLEMENTATION IN PROLOG" BY J. ERIKSSON ET AL.
SMD	06/17/2001	DRAFT PAPER ENTITLED "ELECTRONIC NEGOTIATIONS" BY S. STRECKER
SMO	01/19/1999	PAPER ENTITLED "WWW-BASED NEGOTIATION SUPPORT: DESIGN, IMPLEMENTATION, AND USE" BY G. KERSTEN AND S. NORONHA
5MD	00/00/0000	PAPER ENTITLED "AN ENGLISH AUCTION PROTOCOL FOR MULTI-ATTRIBUTE ITEMS" BY E. DAVID ET AL.
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	DATE	DESCRIPTION
SMD	07/00/1999	PAPER ENTITLED "CONDUCTING DYADIC MULTIPLE ISSUE NEGOTIATION EXPERIMENTS: METHODOLOGICAL RECOMMENDATIONS" BY J. TEICH ET AL.
8 MD	00/00/0000	PAPER ENTITLED "BUILDING ELECTRONIC MARKETPLACES WITH THE ZEUS AGENT TOOLKIT" BY J. COLLIS AND L. LEE
SM)	03/11/1997	PAPER ENTITLED "TEMPORAL STRATEGIES IN A MULTI-AGENT CONTRACTING PROTOCOL" BY J. COLLINS ET AL.
ans	00/00/2000	PAPER ENTITLED "AUTOMATED NEGOTIATION FROM DECLARATIVE CONTRACT DESCRIPTIONS" BY D. REEVES ET AL.
SMD	05/26/2000	PAPER ENTITLED "ARE ALL E-COMMERCE NEGOTIATIONS AUCTIONS?" BY G. KERSTEN ET AL.
5MP	04/18/1997	PAPER ENTITLED "A MARKET ARCHITECTURE FOR MULTI-AGENT CONTRACTING" BY J COLLINS ET AL.
SMD	03/07/2000	US PATENT NO. 6,035,288 ENTITLED "INTERACTIVE COMPUTER-IMPLEMENTED SYSTEM AND METHOD FOR NEGOTIATED SALE OF GOODS AND/OR SERVICES" BY R. SOLOMON
SMD	09/02/1997	US PATENT NO. 5,664,115 ENTITLED "INTERACTIVE COMPUTER SYSTEM TO MATCH BUYERS AND SELLERS OF REAL ESTATE, BUSINESSES AND OTHER PROPERTY USING THE INTERNET" BY R. FRASER
SMD	09/01/1998	INSS NEGOTIATION PROTOCOLS
5MD	12/21/2001	PAPER ENTITLED "NEGOTIATION SUPPORT SYSTEMS AND SOFTWARE AGENTS IN E- BUSINESS NEGOTIATIONS" BY G. KERSTEN ET AL.
SMO	00/00/1998	PAPER ENTITLED "NETBAZAAR: NETWORKED ELECTRONIC MARKETS FOR TRADING COMPUTATION AND INFORMATION SERVICES" BY J. SAIRAMESH AND C. CODELLA
SMD	02/06/1997	INTERNATIONAL PUBLICATION NO. WO 97/04410 ENTITLED "ON-LINE CONTRACT NEGOTIATING APPARATUS AND METHOD" BY M. SLOO
SUD	10/08/1998	PAPER ENTITLED "NEGOTIATION SUPPORT SYSTEMS AND NEGOTIATING AGENTS" BY G. KERSTEN
SMD	12/00/1998	IIASA INTERIM REPORT ENTITLED "MULTIPLE ISSUE AUCTION AND MARKET ALGORITHMS FOR THE WORLD WIDE WEB" BY J. TEICH ET AL.
SMD	00/00/0000	PAPER ENTITLED "NEGOTIATION PROCESSES, EVOLUTIONARY SYSTEMS DESIGN AND NEGOTIATOR" BY T. BUI AND M. SHAKUN
SMD	00/00/2000	DISSERTATION ENTITLED "MARKET STRUCTURE AND MULTIDIMENSIONAL AUCTION DESIGN FOR COMPUTATIONAL ECONOMIES" BY P. WURMAN (NO DOCUMENT ATTACHED)
SMO	01/30/2001	STEPHENS INC. REPORT ENTITLED "STRATEGIC SOURCING: APPLICATIONS TO TURN DIRECT MATERIALS PROCUREMENT INTO A COMPETITIVE ADVANTAGE"
SMD	04/00/2000	MORGAN STANLEY DEAN WITTER REPORT ENTITLED "COLLABORATIVE COMMERCE"
SMO	04/13/1998	ARTICLE ENTITLED "HTML TOOLS: VISUAL WEB AUTHORING"
SIMD	00/00/1990	PAPER ENTITLED "RULE-BASED FORMALISM AND PREFERENCE REPRESENTATION: AN EXTENSION OF NEGOPLAN" BY G. KERSTEN AND S. SZPAKOWICZ
SMD	00/00/1990	PAPER ENTITLED "MODELLING OF DECISION MAKING FOR DISCRETE PROCESSES IN DYNAMIC ENVIRONMENTS" BY G. KERSTEN ET AL.
	00/00/1998	PAPER ENTITLED "A PROCEDURE FOR NEGOTIATING EFFICIENT AND NON-EFFICIENT COMPROMISES" BY G. KERSTEN
SMO	00/00/1999	PAPER ENTITLED "NEGOTIATION IN ELECTRONIC COMMERCE: INTEGRATING NEGOTIATION SUPPORT AND SOFTWARE AGENT TECHNOLOGIES" BY G. LO AND G. KERSTEN
MO	00/00/0000	PAPER ENTITLED "PERSPECTIVES ON REPRESENTATION AND ANALYSIS OF NEGOTIATION: TOWARDS COGNITIVE SUPPORT SYSTEMS" BY G. KERSTEN AND D. CRAY
SUD	00/00/0000	PAPER ENTITLED "B2B ELECTRONIC COMMERCE: WHERE DO AGENTS FIT IN?" BY M. BLAKE
SMD	01/08/1999	LICENTIATE'S THESIS ENTITLED "INTERACTIVE METHODS FOR GROUP DECISION AND NEGOTIATION SUPPORT" BY EERO KETTUNEN
SMD SMD SMD	00/00/0000	PAPER ENTITLED "INFORMATION AND INTERACTION IN MARKETSPACE - TOWARDS AN OPEN AGENT-BASED MARKET INFRASTRUCTURE" BY J. ERIKSSON

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	DATE	DESCRIPTION
8MD	09/00/1997	ON WORKING PAPER ENTITLED "IMPACT OF THE INTERNET ON PURCHASING PRACTICES PRELIMINARY RESULTS FROM A FIELD STUDY" BY A. SEGEV ET AL.
SMD	08/00/1996	CITM WORKING PAPER ENTITLED "ELECTRONIC CATALOGS AND NEGOTIATIONS" BY C. BEAM AND A. SEGEV
SUD	12/00/1996	CITM WORKING PAPER ENTITLED "ELECTRONIC NEGOTIATION THROUGH INTERNET-BASED AUCTIONS" BY C. BEAM ET AL.
SMD	00/00/1997	PAPER ENTITLED "AN EMPIRICAL STUDY OF THE EFFICACY OF A COMPUTERIZED NEGOTIATION SUPPORT SYSTEM" BY M. DELANEY ET AL.
SMD	06/24/1994	PAPER ENTITLED "INTERACTIVE DECISION SUPPORT FOR REQUIREMENTS NEGOTIATION" BY W. ROBINSON
$\leq MD$	00/00/1999	PAPER ENTITLED "AGENT-MEDIATED OFF-EXCHANGE TRADING" BY C. WEINHARDT AND P. GOMBER
SM)	06/26/2001	PAPER ENTITLED "AUTOMATED NEGOTIATION ON AGENT-BASED E-MARKETPLACES: AN OVERVIEW" BY S. KLAUE ET AL.
SMD	00/00/1994	PAPER ENTITLED "DECISION MAKING AND DECISION AIDING: DEFINING THE PROCESS, ITS REPRESENTATIONS, AND SUPPORT" BY G. KERSTEN AND S. SZPAKOWICZ
aun	09/26/2001	WHITE PAPER ENTITLED "OPTIMIZING THE COLLABORATIVE NEGOTIATION EXPERIENCE"
6Mn	01/26/1999	PAPER ENTITLED "PROTOCOLS FOR AUTOMATED NEGOTIATIONS WITH BUYER ANONYMITY AND SELLER REPUTATIONS" BY L. CRANOR AND P. RESNICK
SMÓ	11/06/1995	PAPER ENTITLED "AN EMPIRICAL STUDY OF AN INTERACTIVE, SESSION-ORIENTED COMPUTERIZED NEGOTIATION SUPPORT SYSTEM" BY A. FOROUGHI ET AL.
SMD	08/00/1992	PAPER ENTITLED "THE PROCESS OF ASSISTED NEGOTIATIONS: A NETWORK ANALYSIS" BY K. VALLEY ET AL.
SMD	00/00/1994	PAPER ENTITLED "EVALUATING NEGOTIATION SUPPORT SYSTEMS: A CONCEPTUALIZATION" BY T. BUI
SMI)	00/00/1995	PAPER ENTITLED "INTERACTIVE DECISION AIDING FOR GROUP DECISION SUPPORT" BY A. SALO
SMD	00/00/0000	PAPER ENTITLED "NEGOTIATION ON THE WEB: THE NEXT STEP IN E-COMMERCE" BY Y. YUAN ET AL.
SMO	04/11/2002	ISM PROGRAM HANDBOOK ENTITLED "DOING BUSINESS ELECTRONICALLY: SELECTING THE BEST OPTIONS"
SMD	00/00/1998	THESIS ENTITLED "A MULTI-AGENT EXTENSION OF NEGOPLAN AND ITS APPLICATION TO A BUSINESS STRATEGY GAME" BY E. ERKOL
Sun	12/20/1997	PAPER ENTITLED "OFFER: AN OBJECT FRAMEWORK FOR ELECTRONIC REQUISITIONING" BY M. BICHLER ET AL.
SUD	00/00/0000	PAPER ENTITLED "AUTOMATED NEGOTIATIONS: A SURVEY OF THE STATE OF THE ART" BY C. BEAM AND A. SEGEV
Stup	06/00/1989	PAPER ENTITLED "NEGOTIATION SUPPORT SYSTEMS: AN OVERVIEW OF DESIGN ISSUES AND EXISTING SOFTWARE" BY M. JELASSI AND A. FOROUGHI
SMO	02/00/1992	PAPER ENTITLED "COMPUTER ASSISTED NEGOTIATION OF MULTIOBJECTIVE WATER RESOURCES CONFLICTS" BY E. THIESSEN AND D. LOUCKS
SMD	04/26/1995	PAPER ENTITLED "ANALYSIS OF NEGOTIATION SUPPORT SYSTEM RESEARCH" BY C. HOLSAPPLE ET AL.
SMD	00/00/1993	PAPER ENTITLED "DESIGNING MULTIPLE CRITERIA NEGOTIATION SUPPORT SYSTEMS: FRAMEWORKS, ISSUES AND IMPLEMENTATION" BY T. BUI
SMP	08/11/1998	US PATENT NO. 5,794,006 ENTITLED "SYSTEM AND METHOD FOR EDITING CONTENT IN AN ON- LINE NETWORK" BY D. SANDERMAN
SMD	06/04/2002	US PATENT NO. 6,401,080 B1 ENTITLED "INTELLIGENT AGENT WITH NEGOTIATION CAPABILITY AND METHOD OF NEGOTIATION THEREWITH" BY J. BIGUS ET AL.
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	DATE	DESCRIPTION LIGHT NO. 6.400 OFF DATE PARTIES OF CAUSING
MO	01/30/2001	US PATENT NO. 6,182,055 B1 ENTITLED "COOPERATIVE INFERRING APPARATUS FOR CAUSING A PLURALITY OF INFERRING UNITS THAT INFER A PROBLEM TO NEGOTIATE WITH EACH OTHER CORRESPONDING TO NEGOTIATION STRATEGIES THAT CAN BE AUTONOMOUSLY CHANGED CORRESPONDING TO SUCH AS A NEGOTIATION HISTORY" BY N. KASE AND T. KAWAMURA
N)	07/04/2000	US PATENT NO. 6,085,178 ENTITLED "APPARATUS AND METHOD FOR COMMUNICATING BETWEEN AN INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS USING DISGUISED MESSAGES" BY J. BIGUS ET AL.
idy -	05/23/2000	US PATENT NO. 6,067,531 ENTITLED "AUTOMATED CONTRACT NEGOTIATOR/GENERATION SYSTEM AND METHOD" BY D. HOYT ET AL.
1	04/25/2000	US PATENT NO. 6,055,519 ENTITLED "FRAMEWORK FOR NEGOTIATION AND TRACKING OF SALE OF GOODS" BY B. KENNEDY AND G. BURCHETT
1 _	07/13/1999	US PATENT NO. 5,924,082 ENTITLED "NEGOTIATED MATCHING SYSTEM" BY D. SILVERMAN ET.
1	02/16/1999	US PATENT NO. 5,873,071 ENTITLED "COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED EXCHANGE-OF-COMMODITIES"-BY-R-FERSTENBERG ET AL.
' _	09/15/1998	US PATENT NO. 5,809,144 ENTITLED "METHOD AND APPARATUS FOR PURCHASING AND DELIVERING DIGITAL GOODS OVER A NETWORK" BY M. SIRBU ET AL.
3	08/11/1998	US PATENT NO. 5,794,207 ENTITLED "METHOD AND APPARATUS FOR A CRYPTOGRAPHICALLY ASSISTED COMMERCIAL NETWORK SYSTEM DESIGNED TO FACILITATE BUYER-DRIVEN
	11/25/1997	CONDITIONAL PURCHASE OFFERS" BY J. WALKER ET AL. US PATENT NO. 5,692,206 ENTITLED "METHOD AND APPARATUS FOR AUTOMATING THE
·		GENERATION OF A LEGAL DOCUMENT" BY R. SHIRLEY-AND A CASTRO
·	02/27/1996	US PATENT NO. 5,495,412 ENTITLED "COMPUTER-BASED METHOD AND APPARATUS FOR INTERACTIVE-COMPUTER-ASSISTED NEGOTIATIONS" BY E. THIESSEN
MD	02/10/1998	US PATENT NO. 5,717,989 ENTITLED "FULL SERVI CE TRADE SYSTEM" BY G. TOZZOLI AND C. LYNCH
ady_	01/17/1989	US PATENT NO. 4,799,156 ENTITLED "INTERACTIVE MARKET MANAGEMENT SYSTEM" BY E. SHAVIT-AND L. TEICHNER-
adry idered	10/20/1998	US PATENT NO. 5,826,242 ENTITLED "METHOD OF ON-LINE SHOPPING UTILIZING PERSISTENT CLIENT STATE IN A HYPERTEXT TRANSFER PROTOCOL BASED CLIENT-SERVER SYSTEM" BY L. MONTULLI
ND	05/22/2001	US PATENT NO. 6,236,984 B1 ENTITLED "METHOD AND SYSTEM OF MANAGING CONTRACT NEGOTIATION RECORDS" BY G. OWENS AND T. BENNERS
M	11/30/1999	US PATENT NO. 5,996,076 ENTITLED "SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR SECURE DIGITAL CERTIFICATION OF ELECTRONIC COMMERCE" BY K. ROWNEY AND Y. CHEN
U)	10/05/1999	US PATENT NO. 5,961,601 ENTITLED "PRESERVING STATE INFORMATION IN A CONTINUING CONVERSATION BETWEEN A CLIENT AND SERVER NETWORKED VIA A STATELESS PROTOCOL" BY A. IYENGER
MD	08/31/1999	US PATENT NO. 5,945,989 ENTITLED "METHOD AND APPARATUS FOR ADDING AND ALTERING CONTENT ON WEBSITES" BY G. FREISHTAT ET AL.
SMD	08/24/1999	US PATENT NO. 5,941,947 ENTITLED "SYSTEM AND METHOD FOR CONTROLLING ACCESS TO DATA ENTITIES IN A COMPUTER NETWORK" BY R. BROWN AND R. GREENBERG
5MD 5MD	11/21/2000	US PATENT NO. 5,151,588 ENTITLED "FULL SERVICE TRADE SYSTEM" BY G. TOZZOLI AND C LYNCH
SM)	10/00/1995	PAPER ENTITLED "THE ELECTRONIC RFP: CHANGING THE WAY THE GOVERNMENT DOES BUSINESS" BY G. THORNBURG
	00/00/0000	PAPER ENTITLED "AGENT-MEDIATED INTEGRATIVE NEGOTIATION FOR RETAIL ELECTRONIC COMMERCE" BY R. GUTTMAN AND P. MAES
SMD	00/00/0000	PAPER ENTITLED "KASBAH: AN AGENT MARKETPLACE FOR BUYING AND SELLING GOODS" BY A. CHAVEZ AND P. MAES
ハック	00/00/0000	PAPER ENTITLED "ISSUES IN AUTOMATED NEGOTIATION AND ELECTRONIC COMMERCE:

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	DATE	DESCRIPTION]
SM	02/01/1999	PAPER ENTITLED "ALGORITHMS FOR OPTIMIZING LEVELED COMMITMENT CONTRACTS" BY T. SANDHOLM ET AL.]
8MD SMD	11/00/1996	PAPER ENTITLED "MARKET-BASED NEGOTIATION FOR DIGITAL LIBRARY SERVICES" BY T. MULLEN AND M. WELLMAN	7
<un< td=""><td>12/21/1998</td><td>NEGOTIATION FACILITY FINAL SUBMISSION BY OSM.NET</td><td>1</td></un<>	12/21/1998	NEGOTIATION FACILITY FINAL SUBMISSION BY OSM.NET	1
SMD	00/00/1998	PAPER ENTITLED "SERVICES OF A BROKER IN ELECTRONIC COMMERCE TRANSACTIONS" BY M. BICHLER ET AL.	1
0	05/00/1998	PAPER ENTITLED "THE MICHIGAN INTERNET AUCTIONBOT: A CONFIGURABLE AUCTION SERVER FOR HUMAN AND SOFTWARE AGENTS" BY P. WURMAN ET AL.	-
alreadyred	05/13/1997	US PATENT NO. 5,629,982 ENTITLED "SIMULTANEOUS ELECTRONIC TRANSACTION WITH VISIBLE TRUSTED PARTIES" BY S. MICALI	AC
11 _	09/09/1997	US PATENT NO. 5,666,420 ENTITLED "SIMULTANEOUS ELECTRONIC TRANSACTIONS" BY S. MICALI	AC
u	09/23/1997	US PATENT NO. 5,671,279 ENTITLED "ELECTRONIC COMMERCE USING A SECURE COURIER SYSTEM" BY T. ELGAMAL	AC
4 -	10/14/1997	US PATENT NO. 5,677,955 ENTITLED "ELECTRONIC FUNDS TRANSFER INSTRUMENTS" BY J. DOGGETT ET AL.	ac
11 -	11/25/1997	US PATENT NO. 5.692.206 ENTITLED "METHOD AND APPARATUS FOR AUTOMATING THE GENERATION OF A LEGAL DOCUMENT" BY R. SHIRLEY AND A. CASTRO	AC
4	02/03/1998	US PATENT NO: 5,715,314 ENTITLED "NETWORK SALES SYSTEM" BY A. PAYNE ET AL.	AC
11	03/24/1998	US PATENT NO. 5.732,400 ENTITLED "SYSTEM AND METHOD FOR A RISK-BASED PURCHASE OF GOODS" BY M. MANDLER ET AL.	AC-
"	05/26/1998	US PATENT NO. 5.757.917 ENTITLED "COMPUTERIZED PAYMENT SYSTEM FOR PURCHASING GOODS AND SERVICES ON THE INTERNET" BY M. ROSE ET AL.	AC
′′	07/28/1998	US PATENT NO. 5,787,262 ENTITLED "SYSTEM AND METHOD-FOR-DISTRIBUTED GONFLICT -RESOLUTION-BETWEEN"DATA OBJECTS REPLICATED ACROSS A COMPUTER NETWORK" BY D.	AC
"	07/28/1998	SHAKIB ET AL. US PATENT NO. 5,787,402 ENTITLED "METHOD AND SYSTEM FOR PERFORMING AUTOMATED FINANCIAL TRANSACTIONS INVOLVING FOREIGN CURRENCIES" BY N. POTTER ET AL.	AC
11 _	08/04/1998	US PATENT NO. 5,790,677 ENTITLED "SYSTEM AND METHOD FOR SECURE ELECTRONIC COMMERCE TRANSACTIONS" BY B. FOX ET AL.	AC
(1	08/11/1998	US PATENT NO. 5,794,207 ENTITLED "METHOD AND APPARATUS FOR A CRYPTOGRAPHICALLY——ASSISTED COMMERCIAL NETWORK SYSTEM DESIGNED TO FACILITATE BUYER DRIVEN——CONDITIONAL PURCHASE OFFERS" BY J. WALKER ET AL.	AC
11	09/01/1998	US PATENT NO. 5,802,497 ENTITLED "METHOD AND ABPARATUS FOR CONDUCTING COMPUTERIZED COMMERCE" BY M. MANASSE	AC-
11	09/15/1998	US PATENT NO. 5,809,144 ENTITLED "METHOD AND APPARATUS FOR PURCHASING AND DELIVERING DIGITAL GOODS OVER A NETWORK" BY M. SIRBU ET AL.	AC
//	10/20/1998	US PATENT NO. 5,826,244 ENTITLED "METHOD AND SYSTEM FOR PROVIDING A DOCUMENT	AC
4 -	02/16/1999	US PATENT NO. 5,873,071 "COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED	AC
11	04/27/1999	US PATENT NO. 5,897,621 "SYSTEM AND METHOD FOR MULTI-CURRENCY TRANSACTIONS" INVENTOR: BOESCH ET AL.	AC
11	05/18/1999	US PATENT NO. 5,985,975 "COMPUTER IMPLEMENTED METHODS AND APPARATUS FOR AUCTIONS" INVENTOR:AUSUBEL	AC.
u	06/29/1999	US PATENT NO. 5,918,218 "METHOD AND APPARATUS FOR AUTOMATED TRADE	AC
U ·	-07/13 /1999	LICE TO THE TAXABLE TO THE TAXABLE TAX	1
l(10/05/1999	US PATENT NO. 5,963,923 "SYSTEM AND METHOD FOR TRADING HAVING A PRINCIPAL MARKET MAKER"	AC
"	01/11/2000	US PATENT NO. 6,014,643 "INTERACTIVE SECURITIES TRADING SYSTEM" INVENTOR: MINTON	AC

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alreadyred	05/23/2000		۱۸.
Trever break	05/23/2000	METHOD" INVENTOR: HOYT ET AL.	1 <i>11</i> 0
College T	01/17/1989	US PATENT NO. 4.799.156	ď
11	01/11/1909	"INTERACTIVE MARKET MANAGEMENT SYSTEM"	10
		INVENTOR: SHAVIT ET. AL	1/4
	10/12/1993		1
· " —	10/12/1,993	"COMPUTERIZED RESERVATIONS AND SCHEDULING SYSTEM" INVENTOR: LEISECA ET AL.	TAC.
	04/19/1994	US PATENT NO. 5.305.200 "FINANCIAL EXCHANGE SYSTEM HAVING AUTOMATED	1 4 4
"	04/13/1334	RECOVERY/ROLLBACK OF UNACKNOWLEDGED ORDERS" INVENTOR: HARTHEIMER ET AL.	AC
	02/27/1996	US PATENT NO. 5,495,412 "COMPUTER-BASED METHOD-AND-APPARATUS FOR INTERACTIVE	4 '
"	02/21/1990	COMPUTER-ASSISTED NEGOTIATIONS" INVENTOR: THIESSEN	AC
и.	09/17/1996	US PATENT NO. 5,557,518 "TRUSTED ACENTS FOR OPEN ELECTRONIC COMMERCE"	
	00/1//1000	INVENTOR: ROSEN	AC
	05/13/1997	US PATENT NO. 5,629,982 "SIMULTANEOUS ELECTRONIC TRANSACTIONS WITH VISIBLE	
<i>()</i>	-	TRUSTED PARTIES" INVENTOR: MICALI	AC
-	09/09/1997	US PATENT NO. 5,666,420 "SIMULTANEOUS ELECTRONIC TRANSACTIONS" INVENTOR: MICALI	AC
<i>c1</i>	02/06/1997	INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT	T '
<i>a</i> 1). INTERNATIONAL PUBLICATION NO. WO 97/04410 "ONLINE CONTRACT NEGOTIATION"	HAE
• • • • • • • • • • • • • • • • • • • •	 	APPARATUS AND METHOD" INVENTOR: SLOO	Ϊ.
cı	03/06/1993	US PATENT NO. 5,195,031 "TRADING SYSTEM FOR PROVIDING REAL TIME CONTEXT	tar
, +		SENSITIVE TRADING MESSAGES BASED ON CONVERSATION ANALYSIS" INVENTOR: ORDISH	AC
11	01/17/1989	US PATENT NO. 4,799,156 "INTERACTIVE MARKET MANAGEMENT SYSTEM" INVENTOR; SHAVIT	100
		ET AL.	AC
4	10/12/1993	US PATENT NO. 5,253,165 " COMPUTERIZED RESERVATIONS AND SCHEDULING SYSTEM"	AC-
-	1	INVENTOR: LEISECA ET AL.	71
	04/19/1994	US PATENT NO. 5,305,200 "FINANCIAL EXCHANGE SYSTEM HAVING AUTOMATED	AC
4		RECOVER TROLEBACK OF GNACKNOWLEDGED ORDERS INVENTOR, HARTHEIMER ET AL.	/ 10
	02/27/1996	US PATENT NO. 5,495,412 "COMPUTER-BASED METHOD AND APPARATUS FOR INTERACTIVE	AC-
(1 		COMPUTER-ASSISTED NEGOTIATIONS" INVENTOR: THIESSEN	<i>y</i> 1 -
	09/17/1996	US PATENT NO. 5,557,518 "TRUSTED AGENTS FOR OPEN ELECTRONIC COMMERCE"	AC
(1		INVENTOR: ROSEN	/'
4	08/11/1998	US PATENT NO. 5,794,207 "METHOD AND APPARATUS FOR A CRYPTOGRAPHICALLY ASSISTED?	اغدا
"		COMMERCIAL NETWORK SYSTEM DESIGNED TO FACILITATE BUYER-DRIVEN CONDITIONAL	77
	_09/04/4998-	PURCHASE OFFERS" INVENTOR: WALKER ET AL.	۱,,
11	-nato-tt-taae-	— US-PATENT-NO5,802,497 " METHOD AND APPARATUS FOR CONDUCTING COMPUTERIZED COMMERCE	AC.
	09/15/1998	US PATENT NO. 5.809.144 " METHOD AND APPARATUS FOR PURCHASING AND DELIVERING	17
4	09/13/1996	DIGITAL GOODS OVER A NETWORK INVENTOR: SIRBUET AL.	AC_
	10/20/1998	US PATENT NO. 5,826,244 "METHOD AND SYSTEM FOR PROVIDING A DOCUMENT SERVICE	Ac
<i>((</i>	10/20/1000	OVER A COMPUTER NETWORK USING AN AUTOMATED BROKERED AUCTION	<i>F</i>
	2/16/1999	US-PATENT-NO-5,873,071. COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED	Lac
11 -	+	EXCHANGE OF COMMODITIES" INVENTOR: FERSTENBERG ET AL.	AC
	05/26/1998_	US_PATENT_NO5,757,917_"COMPUTERIZED-PAYMENT-SYSTEM-FOR-PURCHASING_GOOD AND	AC
11 :	- 	SERVICES ON THE INTERNET" INVENTOR: ROSE ET AL.	hu~
	7/28/1998	US PATENT NO. 5,787,262 "SYSTEM AND METHOD FOR DISTRIBUTED CONFLICT RESOLUTION	1 4.
11		BETWEEN DATA-OBJECTS REPLICATED AGROSS A COMPUTER NETWORK" INVENTOR: SHAKIB	#6
		ETAL.	Ĭ .
	7/28/1998	US_PATENT_NO. 5,787,402 " METHOD AND SYSTEM FOR PERFORMING.AUTOMATED.FINANCIAL	LOC
11		TRANSACTIONS INVOLVING FOREIGN CURRENCIES" INVENTOR: POTTER ET AL.	
44	8/4/1998	US PATENT NO. 5,790,677 "SYSTEM AND METHOD FOR SECURE ELECTRONIC COMMERCE	AC
//		TRANSACTIONS" INVENTOR: FOX ET AL.	
١/ 🚤	9/23/1997	US PATENT NO. 5,671,279 "ELECTRONIC COMMERCE USING A SECURE COURTER SYSTEM"	AC
٠/ , 🛥		INVENTOR: ELGAMAL	l '
11	<u>10/14/</u> 1997_	US-PATENT-NO-5;677-955ELECTRONIC FUNDS TRANSFER INSTRUMENTS" INVENTOR	AC
		DOGGETT ET AL.	1
4 _	11/25/1997	US PATENT NO. 5,692,206 "METHOD AND APPARATUS FOR AUTOMATING THE GENERATION	AC
		OF A LEGAL DOCUMENT" INVENTOR: SHIRLEY ET AL.	۱ <u>۰</u>
′, _	02/03/1998	US PATENT NO. 5,715,314 "NETWORK SALES SYSTEM" INVENTOR: PAYNE ET AL.	H
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CONSTON S.		INVENTOR: MANDLER ET AL.	ľ.
11	04/27/1999	US PATENT NO. 5,897,621 "SYSTEM AND METHOD FOR MULTI CURRENCY TRANSACTIONS" INVENTOR: BOESCH ET AL.	19C
-	05/18/1999	US PATENT NO. 5,905,975 "COMPUTER IMPLEMENTED METHODS AND APPARATUS FOR	Ľ
. "	03/10/1999	AUGTIONS INVENTOR: AUSUBEL	
//	06/29/1999	US PATEMENO: 5,918,218 METHOD AND APPARATUS FOR AUTOMATED TRADE	
		TRANSACTIONS PROCESSING" INVENTOR: HARRIS ET AL.]
" _	_ _07/13/1999 -	US PATENT NO: 3,924,082 "NEGOTIATED MATCHING SYSTEM" INVENTOR: SILVERMAN ET AL	-
11 _	10/5/1999	US PATENT NO. 5 963 923 "SYSTEM AND METHOD FOR TRADING HAVING A PRINCIPAL	AC
"	0.11.110000	MARKET MAKER" INVENTOR: GARBER	AC
· · · · · · ·	- 01/11/2000	US PATENT NO. 5,014,643 "INTERACTIVE-SECURITIES-TRADING-SYSTEM" INVENTOR: MINTON US PATENT NO. 6,067,531 "AUTOMATED CONTRACT NESOTIATOR/GENERATION SYSTEM AND	77-2
"	05/23/2000	METHOD" INVENTOR: HOYT ET AL.	
	02/06/1997	INTERNATIONAL PUBLICATION NO. WO 97/04410 ENTITLED "ON-LINE CONTRACT	1
" -	02/00/100/	NEGOTIATING APPARATUS AND METHOD" BY M. SLOO	
11	03/16/1993	US PATENT NO. 5,195,031 "TRADING SYSTEM FOR PROVIDING-REAL TIME-CONTEXT	├~
		SENSITIVE TRADING MESSAGES BASED ON CONVERSATION ANALYSIS" INVENTOR: ORDISH]
SMD	3/18/2004	FETCHBOOK.CO.UK WEBPAGE DISPLAYING "CONTRACT NEGOTIATION HANDBOOK" BY P.D.V.	
	2/12/22	MARSH; AUGUST 1984	4
SMD	3/18/2004	YAHOO FINANCE WEBPAGE: INDUSTRY CENTER-SOFTWARE & PROGRAMMING DICARTA, INC. COMPANY PROFILE	
	08/00/1997	II ASA INTERIM REPORT "SUP PORTING INTER <u>NATIONAL NEGOTIATION WITH A WWW-BASED.</u>	ł
•	00/00/1997	SYSTEM" BY GREGORY E. KERSTEN AND SUNIL J. NORONHA	
	05/00/1997	INTERNEC RESEARCH PAPER ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION WITH	1
	00,00,000	A WWW-BASED SYSTEM" BY G. KERSTEN AND S. NORONHA	
	08/00/1997	HASA INTERIM REPORT ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS-	1
		CULTURAL STUDY OF DECISION MAKING BY G. KERSTEN AND S. NORONHA	
	12/02/1999	ARTICLE ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS-CULTURAL STUDY	İ
		OF DECISION MAKING" BY G. KERSTEN AND S. NORONHA	<u> </u>
	03/17/2004	VIVISIMO WEBPAGE CLUSTERED SEARCH ON "EXAMPLE REJECTIONS COMPUTER	Ĭ
SUD		INVENTIONS PATENT AND TRADEMARK OFFICE" PUBLICATION RESULT: INTELLIGUARD CORP.	l
Sprin		"FORMULATING AND COMMUNICATING REJECTIONS UNDER 35 U.S.C. 103 FOR APPLICATIONS	l
		DIRECTED TO COMPUTER-IMPLEMENTED BUSINESS METHOD INVENTIONS" PUBLISHED BY THE UNITED STATES PATENT & TRADEMARK OFFICE	
SMD SMD	3/17/2004	AMAZON.COM WEBPAGE LISTING "A WRITER'S GUIDE TO CONTRACT NEGOTIATIONS/AN	ł
SMIS	3/1//2004	EASY-TO-USE GUIDE TO NEGOTIATING PROFITABLE BOOK CONTRACTS AND MAGAZINE	
	1	AGREEMENTS-BY YOURSELF OR WITH AN" BY RICHARD BALKIN	
C 10-	00/00/0000	"EXAMINATION GUIDELINES FOR COMPUTER-RELATED INVENTIONS: TRAINING MATERIALS	l
SMM	1	DIRECTED TO BUSINESS, ARTIFICIAL INTELLIGENCE AND MATHEMATICAL PROCESSING	
		APPLICATIONS" PUBLISHED BY THE PATENT AND TRADEMARK OFFICE	1
already,	02/06/1997	INTERNATIONAL PUBLICATION NO. WO 97/04410 ENTITLED "ON-LINE CONTRACT	De
insidered		NEGOTIATING APPARATUS AND METHOD' BY M. SLOO	/ ~
SUD	04/10/1997	INTERNATIONAL PUBLICATION NUMBER WO 97/13329 "METHODS AND APPARATUS FOR	
all		AUTOMATING CONTACT CLOSURE" INVENTOR: BANNISTER ET AL.	
SMO	02/03/1998	US PATENT NO. 5,715,402 "METHOD AND SYSTEM FOR MATCHING SELLERS AND BUYERS OF SPOT METALS" INVENTOR: POPOLO	
71-2			۱.,
already	09/16/1997	US PATENT NO. 5,668,953 " METHOD AND APPARATUS FOR HANDLING A COMPLAINT" INVENTOR: SLOO	
Considered	T		i'
	03/18/2004	INTELLIGUARD CORP. "FORMULATING AND COMMUNICATING REJECTIONS UNDER 35 U.S.C. 103 FOR APPLICATIONS DIRECTED TO COMPUTER-IMPLEMENTED BUSINESS METHOD	
		INVENTIONS" PUBLISHED BY THE UNITED STATES PATENT & TRADEMARK OFFICE	
	04/16/1991	US PATENT NO. 5,008,853 "REPRESENTATION OF COLLABORATIVE MULTI-USER ACTIVITIES	ł
$\leq \lambda \Lambda \Omega$	04/10/1991	RELATIVE TO SHARED STRUCTURED DATA OBJECTS IN A NETWORKED WORKSTATION	1
SMD		ENVIRONMENT* INVENTOR: BLY ET AL.	1
	03/16/1993	US PATENT NO. 5.195,031 "TRADING SYSTEM FOR PROVIDING REAL TIME CONTEXT	
already -	00/10/1000	SENSITIVE TRADING MESSAGES BASED ON CONVERSATION ANALYSIS INVENTOR: ORDISH	
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DATE	DESCRIPTION
07/09/1996	US PATENT NO. 5,535,383 "DATABASE SYSTEM WITH METHODS FOR CONTROLLING OBJECT INTERACTION BY ESTABLISHING DATABASE CONTRACTS BETWEEN OBJECTS
03/18/2004	SEARCHER3@SEARCHER3.WMA.IBM.COM JOB TITLE C: DOCUME~1ADMINI~1LOCALS~1TEMPPLUGTMPW009
04/10/1997	INTERNATIONAL PLIBLICATION NUMBER WO 97/43329 "METHODS AND APPARATUS FOR AUTOMATING CONTACT CLOSURE" INVENTOR: BANNISTER ET AL.
11/25/1997	US PATENT NO. 5,692,206 "METHOD AND APPARATUS FOR AUTOMATING THE GENERATION OF A LEGAL DOCUMENT" INVENTOR: SHIRLEY ET AL.
08/11/1998	US PATENT NO. 5,794,212 "SYSTEM AND METHOD FOR PROVIDING EFFICIENT COMMUNICATIONS BETWEEN ENERGY SUPPLIERS, ENERGY PURCHASERS AND TRANSPORTATION PROVIDERS AS NECESSARY FOR AN EFFICIENT AND NONDISCRIMINATORY ENERGY MARKET" INVENTOR: MISTR, JR.
08/25/1998	US PATENT NO. 5,799,151 "INTERACTIVE ELECTRONIC TRADE NETWORK AND USER INTERFACE" INVENTOR: HOFFER
02/16/1999	US PATENT NO. 5,873,071 "COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED. EXCHANGE OF COMMODITIES" INVENTOR: FERSTENBERG ET AL.
09/29/1998	US PATENT NO. 5,815,665 "SYSTEM AND METHOD FOR PROVIDING TRUSTED BROKERING SERVICES OVER A DISTRIBUTED NETWORK" INVENTOR: TEPER ET AL.
04/25/2000	US PATENT NO. 6,055,349 "ERAMEWORK FOR NEGOTIATION AND TRACKING OF SALE OF GOODS" INVENTOR: RENNEDY ET AL.
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05/23/2000	US PATENT NO. 6,967,531 "AUTOMATED CONTRACT NEGOTIATORGENERATION SYSTEM AND METHOD" INVENTOR: HOYT ET AL.
09/16/1997	US PATENT NO. 5,668,953 "METHOD AND APPARATUS FOR HANDLING A COMPLAINT"
	INVENTOR: SLOO
01/30/2001	US PATENT NO. 6,182,055 "COOPERATIVE INFERRING APPARATUS FOR CAUSING A PLURALITY OF INFERRING LINITS THAT INFER A PROBLEM TO NEGOTIATE WITH EACH OTHER CORRESPONDING TO NEGOTIATION STRATEGIES THAT CAN BE AUTONOMOUSLY CHANGED CORRESPONDING TO SUCH AS A NEGOTIATION HISTORY" INVENTOR: KASE ET ÁL.
3/17/2004	AMAZON COM WEBPAGE LISTING "A WRITER'S GUIDE TO CONTRACT NECOTIATIONS/AN EASY-TO-USE GUIDE TO NEGOTIATING PROFITABLE BOOK CONTRACTS AND MAGAZINE AGREEMENTS-BY YOURSELF OR WITH AN" BY RICHARD BALKIN
00/00/0000	"EXAMINATION GUIDELINES FOR COMPUTER-RELATED INVENTIONS: TRAINING MATERIALS DIRECTED TO BUSINESS, ARTIFICIAL INTELLIGENCE AND MATHEMATICAL PROCESSING APPLICATIONS" PUBLISHED BY THE PATENT AND TRADEMARK OFFICE
04/16/1991	US PATENT NO. 5,008,853 "REPRESENTATION OF COLLABORATIVE MULTI-USER ACTIVITIES— RELATIVE TO SHARED STRUCTURED DATA OBJECTS IN A NETWORKED WORKSTATION ENVIRONMENT" INVENTOR: BLY ET AL.
07/09/1996	US PATENT NO: 5,595,383 "DATABASE SYSTEM WITH METHODS FOR CONTROLLING OBJECTION INTERACTION BY ESTABLISHING DATABASE CONTRACTS BETWEEN OBJECTS" INVENTOR: GOWER
08/25/1998	US-PATENT NO. 5,799,151 "INTERACTIVE ELECTRONIC TRADE NETWORK AND USER INTERFACE" INVENTOR: HOPPER
09/29/1998	US PATENT NO. 5,815,665 "SYSTEM AND METHOD FOR PROVIDING TRUSTED BROKERING SERVICES OVER A DISTRIBUTED NETWORK" INVENTOR: TEPER ET AL.
03/10/2004	DIALOGUE SEARCHES
3/18/2004	**PETCHBOOK.CO.UK WEBPAGE DISPLAYING "CONTRACT NEGOTIATION HANDBOOK" BY P.D.V. MARSH; AUGUST 1984
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07/04/2000	US PATENT NO. 6.085 178 "APPARATUS AND METHOD FOR COMMUNICATING BETWEEN AN INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS USING DISQUISED MESSAGES"
06/04/2002	US PATENT NO. 8,401,000 B1 "INTELLIGENT AGENT WITH NEGOTIATIONS CAPABILITY AND METHOD OF NEGOTIATION THEREWITH" INVENTOR: BIGUS ET AL.

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	DIRECTED TO BUSINESS, ARTIFICIAL INTELLIGENCE, AND MATHEMATICAL PROCESSING
	APPLICATIONS" ISSUED BY THE PATENT AND TRADEMARK OFFICE
03/19/2004	INTELLIGUARD CORR "FORMULATING AND COMMUNICATING REJECTIONS UNDER 35 U.S.C.
	103 FOR APPLICATIONS DIRECTED TO COMPUTER-IMPLEMENTED BUSINESS METHOD
	INVENTIONS" PUBLISHED BY THE UNITED STATES PATENT & TRADEMARK OFFICE
03/18/2004	YAHOO FWANCE WEBPAGE: INDUSTRY CENTER-SOFTWARE & PROGRAMMING DICARTA INC.
03/10/2004	COMPANY PROPILE
08/11/1998	US PATENT NO. 5,794,212 "SYSTEM AND METHOD FOR PROVIDING MORE EFFICIENT.
00/11/1990	COMMUNICATIONS BETWEEN ENERGY SUPPLIERS, ENERGY PURCHASERS AND
	TRANSPORTATION PROVIDERS AS NECESSARY FOR AN EFFICIENT AND NON-
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07/09/1996	US PATENT NO. 5,535,383 "DATABASE SYSTEM WITH METHODS FOR CONTROLLING OBJECT
	INTERACTION BY ESTABLISHING DATABASE CONTRACTS BETWEEN OBJECTS" INVENTOR:
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04/16/1991	US PATENT NO. 5,008,853 "REPRESENTATION OF COLLABORATIVE MULTI-USER ACTIVITIES
	RELATIVE TO SHARED STRUCTURED DATA OBJECTS IN A NETWORKED WORKSTATION
	ENVIRONMENT" INVENTOR: BLY ET AL.
09/29/1998	US PATENT NO. 5-815,665 "SYSTEM AND METHOD FOR PROVIDING TRUSTED BROKERING"
	SERVICES OVER A DISTRIBUTED NETWORK" INVENTOR: TEPER ET AL.
04/10/1997	INTERNATIONAL PUBLICATION NUMBER WO 97/13329 "METHODS AND APPARATUS FOR
,,	AUTOMATING CONFACT CLOSUBE" INVENTOR: BANNISTER ET AL.
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	INTERFACE" INVENTOR: HOFFER
00/00/4007	IIASA INTERIM REPORT ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS-
08/00/1997	CULTURAL STUDY OF DECISION MAKING" BY G. KERSTEN AND S. NORONHA
12/02/1999	ARTICLE ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS CULTURAL STUDY
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05/00/1997	INTERNEG RESEARCH PAPER ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION WITH
03/00/1997	A WWW BASED SYSTEM BY G. KERSTEN AND S. NORONHA
08/00/1997	JIASA INTERIM REPORT ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION
00/00/1001	WITH A WWW-BASED SYSTEM" BY G. KERSTEN AND S. NORONHA
01/30/2001	US PATENT NO. 6.182.055 "COOPERATIVE INFERRING APPARATUS FOR CAUSING A
01/00/2001	PLURALITY OF INFERRING UNITS THAT INFER A PROBLEM TO NEGOTIATE WITH EACH OTHER
	CORRESPONDING TO NEGOTIATION STRATEGIES THAT CAN BE AUTONOMOUSLY CHANGED
	CORRESPONDING TO SUCH AS A NEGOTIATION HISTORY" INVENTOR: KASE ET AL.
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04/25/2000	US PATENT NO. 6,055,519 "FRAMEWORK FOR NEGOTIATION AND TRACKING OF SALE OF
• 1	GOODS" INVENTOR: KENNEDY ET AL.
02/16/1999	US_PATENT NO: 5,873,071."COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED,
	EXCHANGE OF COMMODITIES INVENTOR: FERSTENBERG ET AL.
03/10/2004	DIALOGUE SEARCHES
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	AND METHOD OF NEGOTIATION THEREWITH" BY J. BIGUS ET AL.
07/04/2000	US PATENT NO. 6,085,178 ENTITLED "APPARATUS AND METHOD FOR COMMUNICATING
	BETWEEN AN INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS USING DISGUISED
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09/16/1997	LIS PATENT NO. 5,668,953 " METHOD AND APPARATUS FOR HANDLING A COMPLAINT" INVENTOR: SLOO
02/03/1998	UB PATENT NO. 5,715,402 "METHOD AND SYSTEM FOR MATCHING SELLERS AND BUYERS OF SPOT METALS" INVENTOR: POPOLO
12/02/1999	ARTICLE ENTITLED "NEGOTIATION VIA THE WORLD WIDE WEB: A CROSS-CULTURAL STUDY OF DECISION MAKING" BY G. KERSTEN AND S. NORONHA
05/00/1997	INTERNEG RESEARCH PAPER ENTITLED "SUPPORTING INTERNATIONAL NEGOTIATION WITH A WWW-BASED SYSTEM" BY G. KERSTEN AND S. NORONHA
04/25/2000	US <u>PATENT NO. 6,055,519</u> "FRAMEWORK FOR <u>NEGOTIATION AND TRACKING OF SALE OF</u> GOODS" INVENTOR: KENNEDY ET AL.
01/16/1997	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY MANAGEMENT "INTERNET BUYING IS A TOUGH SELL" BY TIM MINAHAN
09/00/1995	NETWORK WORLD COLLABORATION ARTICLE ENTITLED "COMMERCENET: OPEN FOR BUSINESS" BY JOHN VACCA
03/03/1997	TPN RECENT ARTICLES "UP & RUNNING"
10/10/1994	FORBES ASAP ARTICLE "THE DOWNSIZER: FIRE YOUR PURCHASING MANAGERS"
01/29/2003	INDUSTRY UPDATE: VENDOR STRATEGIES, MARKET TRENDS, ALLIANCES AND FINANCIALS
06/25/1998	COMMERCE ONE: NEWS RELEASE "NEW CATALOG DELIVERS FULL INTEGRATION WITH SAP R/2 AND ACCESS TO SAP BUSINESS TO BUSINESS PROCUREMENT SOLUTION"
05/04/1998	DATAQUEST REPORT: PERSPECTIVE PRODUCT ANALYSIS "BUSINESS TO BUSINESS ELECTRONIC COMMERCE REACHES INTO THE SUPPLY CHAIN"
06/01/1998	GARTNER GROUP MARKET ANALYSIS "INTERACTIVE SHOPPING: DIFFERENTIATION BY PORTAL AND WEB SITE DESIGN"
09/04/1998	GARTNER GROUP STRATEGIC ANALYSIS REPORT "DEVELOPING INTERNET-ENABLED SUPPLY CHAIN STRATEGIES" BY B. ENSLOW, C. SMITH
08/31/1998	GARTNER GROUP RESEARCH NOTE "CHALLENGES OF DEVELOPING AN INTERNET BROKERING SYSTEM" BY B. BURTON
11/10/1997	INFORMATIONWEEK ARTICLE "WHAT'S YOUR BID? FREE MARKETS' REAL-TIME ONLINE BIDDING TECHNOLOGY LETS CLIENTS DRIVE DOWN COSTS AND IMPROVE PRODUCT VALUE"
08/00/1998	SALES AND MARKETING MANAGEMENT ARTICLE "ONLINE BIDDING KEEPS SUPPLIERS IN LINE" BY SARAH LORGE
11/17/1997	INFORMATION WEEK ARTICLE "INSURERS LAUNCH WEB SITE TO TRADE STORM OPTIONS" BY GREGORY DALTON AND "DRUG FIRM SHIFTS PROCUREMENT TO THE NET" BY CLINTON WILDER
09/07/1999	US PATENT NO. 5,950,177 "CROSSING NETWORK UTILIZING OPTIMAL MUTUAL SATISFACTION DENSITY PROFILE" INVENTOR: LUPIEN ET AL.
08/29/2000	US PATENT NO. 6,112,189 "METHOD AND APPARATUS FOR AUTOMATING NEGOTIATIONS BETWEEN PARTIES" INVENTOR: RICKARD ET AL.
10/10/2000	US PATENT NO. 6,131,087 "METHOD FOR AUTOMATICALLY IDENTIFYING, MATCHING, AND NEAR-MATCHING BUYERS AND SELLERS IN ELECTRONIC MARKET TRANSACTIONS" INVENTOR: LUKE ET AL.
02/27/2001	US PATENT NO. 6,195,646 B1 "SYSTEM AND METHOD FOR FACILITATING THE VALUATION AND PURCHASE OF INFORMATION"
05/23/2000	US PATENT NO. 6,067,528 "CONFIDENTIAL MARKET MAKING SYSTEM" INVENTOR: BREED ET AL.
04/22/2003	US PATENT NO. 653,346 "CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM FOR PACKAGES" INVENTOR: WALKER ET AL.
12/18/2001	US PATENT NO. 6,332,129 B1 "METHOD AND SYSTEM FOR UTILIZING A PSYCHOGRAPHIC QUESTIONNAIRE IN A BUYER-DRIVEN COMMERCE CENTER" INVENTOR: WALKER ET AL.
03/12/2002	US PATENT NO. 6,356,878 B1 "CONDITIONAL PURCHASE OFFER BUYER AGENCY SYSTEM" INVENTOR: WALKER ET AL.

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SMD	07/09/2002	US PATENT NO. 6,418,415 B1 "SYSTEM AND METHOD FOR AGGREGATING MULTIPLE BUYERS UTILIZING CONDITIONAL PURCHASE OFFERS (CPOS)" INVENTOR: WALKER ET AL.
8MD	10/15/2002	US PATENT NO. 6,466,919 B1 "SYSTEM AND METHOD FOR AGGREGATING MULTIPLE BUYERS UTILIZING CONDITIONAL PURCHASE OFFERS (CPOS)" INVENTOR: WALKER ET AL.
already.	04/25/2000	US PATENT NO. 6.055.519 "FRAMEWORK FOR NEGOTIATION AND TRACKING OF SALE OF
considered		GOODS' INVENTOR: KENNEDY ET AL.
Dung	1/21/2003	US PATENT NO. 6,510,418 "METHOD AND APPARATUS FOR DETECTING AND DETERRING THE SUBMISSION OF SIMILAR OFFERS IN A COMMERCE SYSTEM" INVENTOR: CASE ET AL.
SMD	00/00/1997	ARTICLE "AUTOMATING THE SMALL PURCHASE SOLICITATION CYCLE FOR NON-EDI TRADING PARTNERS USING INTERNET TECHNOLOGIES" BY KENNETH W. COPELAND AND C. JINSHONG HWANG
SMD)	04/00/1997	CPR: SIGCPR '97 DIGITAL LIBRARY WEB PAGE "SPECIAL INTEREST GROUP ON COMPUTER PERSONNEL RESEARCH ANNUAL CONFERENCE"
SM1)	05/10/1998	"AGENT MEDIATED ELECTRONIC COMMERCE" FIRST INTERNATIONAL WORKSHOP ON AGENT MEDIATED ELECTRONIC TRADING AMET-98 SELECTED PAPERS
SMI)	00/00/1998	INTERNATIONAL JOURNAL OF PURCHASING AND MATERIALS MANAGEMENT ARTICLE "THE POTENTIAL OF INTELLIGENT SOFTWARE AGENTS IN THE WORLD WIDE WEB IN AUTOMATING PART PROCUREMENT" BY LI-PHENG KHOO, SHU BENG TOR AND STEPHEN S.G. LEE
SMO	03/03/1997	INDUSTRY WEEK ARTICLE "UP AND RUNNING: GE'S EXTRANET IS ALREADY A \$1 BILLION-A- YEAR OPERATION"
SMO	01/06/1997	PCWEEK ARTICLE "10 WHO DARED TO BE DIFFERENT"
5M9	06/15/1997	CIO ARTICLE "RIDERS: HOW CAN YOU STREAMLINE YOUR SUPPLY CHAIN TO INCLUDE BUSINESS PARTNERS? THE ANSWER LIES IN ELECTRONIC COMMERCE: JUST USE YOUR WEB" BY PETER FABRIS
SM)	00/00/1998	"A MARKET ARCHITECTURE FOR MULTI-AGENT CONTRACTING" BY JOHN COLLINS ET AL.
5M)	09/00/1998	STANDARD VIEW VOL.6 NO. 3 "E-COMMERCE: A MARKET ANALYSIS AND PROGNOSTICATION" BY SHERRIE BOLIN
SMD	06/18/1998	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "USING CARDS TO BUY ON WEB HELPS GE SLASH MRO COSTS" BY SUSAN AVERY
SMO	10/17/1996	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "ACQUION UPDATES ELECTRONIC BUYING SERVICE TO SELL SCRAP" BY SUSAN AVERY
SMD	05/23/1996	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "ACQUION REENGINEERS A/P FUNCTION TO FIT SUPPLY CHAIN"
Sun	08/17/1995	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "PURCHASING ON-LINE HELPS V.A.W. CENTRALIZE MRO BUY" BY SUSAN AVERY
SMO	12/11/1997	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "PURCHASING TOOLS FOR THE INTERNET TOOLBOX" BY JIM CARBONE
SM)	03/26/1998	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "SOFTWARE FOR USE WITH SAP, BASED ON MICROSOFT SYSTEM"
SM9	01/15/1998	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "BELLCORE PILOTS, INTRODUCES WEB-BASED BUYING SYSTEM" BY SUSAN AVERY
SM)	09/19/1996	PURCHASING: THE MAGAZINE OF TOTAL SUPPLY CHAIN MANAGEMENT ARTICLE "SOFTWARE FROM FISHER HELPS BUYERS MANAGE SUPPLY CHAIN" BY SUSAN AVERY
SMO	03/22/1999	THE JOURNAL OF ELECTRONIC COMMERCE ARTICLE "ELECTRONIC COMMERCE JOINS THE NAVY" BY MATTHEW NIELSON
SMA)	00/00/1997	EDI FORUM-THE JOURNAL OF ELECTRONIC COMMERCE ARTICLE "U.S. FEDERAL GOVERNMENT ELECTRONIC COMMERCE ON THE INTERNET" BY JAMES ANDERSON
SM)	00/00/1997	EDI FORUM-THE JOURNAL OF ELECTRONIC COMMERCE ARTICLE "INTERNET EDI: HOW THE INTERNET IS SHAPING THE FUTURE OF ELECTRONIC COMMERCE" BY DANIEL A. TUTEN
SMD	03/28/1998	INTERNETWEEK ARTICLE "THE MARKET TAKES SHAPE" BY JOHN EVAN FROOK

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	DATE	DESCRIPTION
- la	05/07/1998	EDI FORUM-THE JOURNAL OF ELECTRONIC COMMERCE ARTICLE "TOOLS FOR
8M)		IMPLEMENTING EDI OVER THE INTERNET" BY HORACE CHEOK MAK AND ROBERT B.
-		JOHNSTON
SMO	06/15/1998	INTERNET WEEK ARTICLE "PROCUREMENT APPS COURT USERS" BY JOHN EVAN FROOK
SMO	11/24/1997	INTERNET WEEK ARTICLE "JAVA DEVELOPMENT GOES VISUAL" BY RICHARD KARPINSKI
SITO	01/19/1998	INTERNET WEEK ARTICLE "TAKING ORDERS OFF E-COMMERCE MENU" BY JOHN EVAN FROOK
Cius	09/22/1997	INTERNET WEEK ARTICLE "AUCTIONEERS SET SITES ON CORPORATIONS" BY JOHN EVAN
SUD		FROOK
SMO	03/16/1998	INTERNET WEEK ARTICLE "SPACEWORKS LETS SELLERS BUY" BY JOHN EVAN FROOK
SMÓ	05/25/1998	INTERNET WEEK ARTICLE "PACKAGED APPS GIVE AUCTIONEERS RICH NEW OPTIONS" BY
J. 19		JOHN EVAN FROOK
SMO	12/00/1996	GROUP DECISION AND NEGOTIATION PUBLICATION "COMPUTER SUPPORTED COOPERATIVE
CHO		NEGOTIATIONS" BY STEPHEN J. ANDRIOLE
SM)	03/00/1998	GROUP DECISION AND NEGOTIATION PUBLICATION "COMPUTER-ASSISTED NEGOTIATIONS"
		OF WATER RESOURCES CONFLICTS" BY ERNEST M. THIESSEN
	01/30/2001	US PATENT NO 6,182,055 "COOPERATIVE INFERRING APPARATUS FOR CAUSING A
		PLURALITY OF INFERRING UNITS THAT INFER A PROBLEM TO NEGOTIATE WITH EACH OTHER
		CORRESPONDING TO NEGOTIATION STRATEGIES THAT CAN BE AUTONOMOUSLY CHANGED CORRESPONDING TO SUCH AS A NEGOTIATION HISTORY" INVENTOR: KASE ET AL.
tadu -	02/16/1999	US PATENT NO. 5,673,071 "COMPUTER METHOD AND SYSTEM FOR INTERMEDIATED
istalined	00/00/2002	EXCHANGE OF COMMODITIES" INVENTOR: FERSTENBERG ET AL. IBM SYSTEMS JOURNAL VOL 41, NO. 2 "A PLATFORM FOR BUSINESS-TO-BUSINESS SELL-SIDE.
	00/00/2002	PRIVATE EXCHANGES AND MARKET PLACES" BY J. SAIRAMESH ET AL.
SWD	09/03/1998	USENIX ARTICLE ENTITLED "INTERNET AUCTIONS" BY M. KUMAR AND S. FELDMAN
540	00/00/0000	"IMPLEMENTATIONS OF AUCTIONS IN WEBSPHERE COMMERCE SUITE (WCS)" BY MANOJ
3/24)		KUMAR AND MANISH GUPTA
SMM	00/00/0000	"BUSINESS NEGOTIATIONS ON THE INTERNET" BY MANOJ KUMAR AND MANISH GUPTA

S. Diaz 48105

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Attorney's Docket Number ET00-007CIP

PATENTS

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re: the Application of: Conklin et al

Examiner: Susanna MeineckeDiaz

Filed: 10/30/00

Art Unit: 3623

Serial No.: 09/702,049

For: System and Method for Automated, Iterative Development Negotiations

Docket No: ET00-007CIP

JAN 1 **3** 2005

Commissioner for Patents

P.O. Box 1450 Alexandria VA 22313-1450

Attn: Sherry Brinkley

OFFICE OF PETITIONS

SUBMISSION OF INFORMATION

URGENT

Sir:

Pursuant to 37 C.F.R. §1.56 and MPEP § 2001, the attention of the Patent & Trademark Office is hereby directed to the references and information listed on the attached 13 sheets of the Form PTO-1449. A copy of each listed non-patent, non-duplicate reference is attached. It is respectfully requested that the information be expressly considered during the prosecution of the Request for Continued Examination for the above application enclosed herewith and that the references be made of record therein and appear among the "References Cited" on any patent to issue therefrom.

Applicants have listed publication dates based on the information provided to them: However, the listed publication dates should not be construed as an admission that the information was actually published on the indicated date. Certain references also have publication dates after the filing date of the parent applications for this application. Applicants reserve the right to confirm the patentability of any of the claims of the above identified application over any of the information provided herewith and/or to prove that this information may not be prior art, and/or to prove that this information may not be enabling for the teachings, purportedly offered. This "Submission of Information" should not be construed as a representation that a search has been made, that information cited in the submission is considered to be and/or is material to patentability, or that information more material to the examination of the above application does not exist. The Examiner is specifically requested not to rely solely on the material submitted herewith.

Pursuant to 37 C.F.R §1.56 and MPEP § 2001, applicants hereby expressly inform the Patent Office of a concurrent proceeding in the United States District Court for the Eastern District of Texas, Marshall Division, Sky Technologies LLC v. IBM Corporation and 12, Incorporated., Eastern District of Texas, Marshall Division, Civil Action No. 2:03CV454-DF.

A petition to withdraw the above application from issue and a Request for Continued Examination have been filed herewith. Authorization to charge the fees for a large entity for this submission and for the RCE to applicants' attorney's deposit account is included herewith.

Cust. No. 27,443

Date: January 12, 2005

Respectfully submitted,

Maureen Stretch 26 Charles Street Natick, MA 01760 Reg. No.: 29,447

ETOO-COTCIP

Section 2.	Form PTO-1449 (Modified)	,

FORM PTO-1449	U.S. DEPARTMENT OF COMMERCE	Attorney Docket No. ET00-0	07CIP	Serial No.	09/702,049
Modified) PATENT	AND TRADEMARK OFFICE				
	INFORMATION DISCLOSURE STATEMENT BY APPLICANT	Applicant William Flanagar	ı et al		

See 12 pages of listed references. Where references are duplicates, a line has been drawn through the duplicate. Where a reference has been previously considered by the Patent Office in connection with the above identified application, a notation of "AC" for "already considered" has been made. Copies of US Patents are not included. Copies of all other references are included herewith, with the exception that applicants have attempted to eliminate duplicates.